

Case Study

Leading commercial law firm use Advanced Business Solutions' intuitive HR software to help the HR function become more strategic

Client: Davenport Lyons

Sector: Legal

Project: HR Pro

Advanced Business Solutions provides HR solutions to many law firms. Our experience in this sector and HR Professional's ability to help manage continual professional development are just some of the reasons why Davenport Lyons uses HR Professional.

Expanding Firm

Established over 60 years ago, Davenport Lyons is a commercially focused law firm acting for businesses and entrepreneurial clients from a wide range of market sectors including media, entertainment, leisure, new media, property, retail, banking and other general areas of activity. They have one of the largest dedicated media, entertainment and leisure practices in London. The firm has grown steadily over the years and in the last two years there has been a dramatic expansion in all departments in line with the firm's strategic expansion programme.

Davenport Lyons is based in the West End of London, with total number of staff of approximately 185, including 30 partners, 10 Associates and 50 other fee-earners.

Introducing HR Software

Davenport Lyons HR and Training Manager, has an understanding of HR software, using other systems in previous roles. On starting at Davenport Lyons, the HR and Training Manager was faced with having no HR software as at the time Davenport Lyons was still using



Davenport Lyons

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Davenport Lyons, HR & Training Manager commented:

With my experience in using HR software, I felt the company offered Davenport Lyons a product that would meet our immediate needs, but also offered a solution that would evolve with us and allow us to see tangible returns. Their own intuitive reporting tool, plus the software's capacity to help HR become more strategic were just a few of the reasons we chose them and their product, HR Professional

Excel spreadsheets. Davenport Lyons had already started the process of identifying an HR Software supplier, but Davenport Lyons' HR and Training Manager helped to drive the project forward.

Advanced Business Solutions was one of four suppliers invited in by Davenport Lyons' project team to demonstrate their HR Software and how suppliers could meet Davenport Lyons' needs and requirements. Their project team included the IT Manager, the Partnership Director and the HR and Training Manager.

HR Software Providing Tangible Returns

Based on the demonstration of the software (HR Professional), the customer references given and Advanced Business Solutions' ability to meet Davenport Lyons' requirements, Advanced Business Solutions was awarded the contract to supply HR Professional – Personnel and e-HR modules.

The HR and Training Manager commented "With my experience in using HR software, I felt the company offered Davenport Lyons a product that would meet our immediate needs, but also offered a solution that would evolve with us and allow us to see tangible returns. Their own intuitive reporting tool, plus the software's capacity to help HR become more strategic were just a few of the reasons we chose them and their product, HR Professional. They also gave us confidence in that they could not only provide a comprehensive HR solution but also have strong customer services and training teams to give us support through the life cycle of our customer relationship with them."

Legal Sector Expertise

"We also received a number of recommendations from other HR practitioners working in other law firms who use HR Professional. So their experience in our sector and HR Professional's ability to help us manage Continual Professional Development made our decision for us."

About Business Solutions

Advanced Business Solutions, an Advanced Computer Software plc company, provides leading integrated business applications and services that enable public, private and third sector organisations to retain control, improve visibility and gain efficiencies whilst continually improving corporate performance. It's award-winning software systems comprise core financial management, procurement, human resource and payroll systems, integrated with a range of collaborative, document management and business intelligence solutions. It also provides managed and bureau service options.

Advanced Computer Software plc is the UK's leading supplier of software and IT services to the health, care and commercial sectors. It comprises 3 main divisions and has 7000 customers and 800 staff worldwide.

For more information

Advanced Business Solutions is a brand name of COA Solutions Ltd. registered in England, company number 03214465.

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